

PRESS RELEASE:



SANSIDOR COMPLETES THE 5TH ACQUISITION OF 2022

[25-08-2022]

Sansidor [a fast-growing “TIC platform” with an active Buy & Build Together strategy] completes its 5th inspection acquisition of 2022 with the acquisition of Keuring Service Nederland. This fits perfectly with our ambition to accommodate a growing network of independent companies to provide our customers with services aimed at creating and maintaining healthy, safe & sustainable buildings and spaces where people reside.

Direction:

Sansidor (with its major shareholder, private equity firm HC Partners) uses a strategy that fits well with both the clients and the sellers of the companies that are placed with Sansidor. Clients have access to an increasingly wide range of all kinds of inspections, investigations, solutions and training aimed at safe & healthy buildings. Think of legionella research, water quality inspections/advice, air research, fire prevention, infection prevention, electrical inspections and Scios inspections (for example on gas, oil and climate installations). The companies that are acquired especially appreciate the approach. Personal and involved, supporting the secondary business process, but often leaving the specialism and the execution of craftsmanship within the companies intact. In 2022, 5 companies have been acquired so far, the last being Keuring Service Nederland.

Keuring Service Nederland.

Keuring Service Nederland (KSN) fits perfectly within the desire to grow in the field of electrical tests and inspections. This beautiful and successful company is now part of Sansidor. Founder Karlo Rosing will remain involved with the company and the site will remain in Pesse. After the previous acquisition within this segment of Inspectie Groep Nederland in March of this year, this acquisition doubles our electrical testing & inspection footprint. A service that is in high demand, certainly in the context of the prevention of (stable) fires and the sustainability transition in which the Netherlands is embarking. www.keuringservicenederland.nl

Below you will find more information about Sansidor, the parties involved and the possibility to contact the director of Sansidor, Udo Waltman for more information about our approach, direction or a conversation. More background information can also be found at www.sansidor.com along with a number of downloads about our view on making acquisitions, our sustainability vision, etc.

Contact information:

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BUY & BUILD. TOGETHER.

BACKGROUND INFORMATION:

Sansidor

Sansidor is active in the field of testing and inspecting buildings and spaces where people reside. Everything is focused on often repetitive investigations to guarantee the integrity of buildings. Also known as building compliance. Sansidor adds companies to its portfolio through acquisitions, while the companies retain a large degree of independence. This enables us to grow rapidly and to offer our customers an increasingly broad range of services. Think of legionella research, water quality inspections/advice, air research, fire prevention, infection prevention, electrical inspections and Scios inspections, for example of gas, oil and climate installations. Sansidor is a platform supervised by the actively involved investor HC Partners from Amsterdam.

www.hcpartners.nl.

Buy and Build Together strategy

With the personal approach, clear vision of support for the secondary process, but leaving the specialism with the companies, we also offer a good basis for our current and future employees. It is attractive to work for a larger and ambitious organization, but in the local small scale of targeted “centres of expertise” in all kinds of fields. Our approach works from the traditional Buy & Build approach, but with the emphatic addition of Together. We strongly believe in cooperation with and between the companies. With the involvement of the selling owners, often for a long period of time. No changes to change and adjustments should preferably be requested from the companies. Then opportunities and beautiful collaborations arise. More about this approach can be found at: www.sansidor.com/buy-build-together and in the associated downloads.

The Sansidor Board

In addition to an actively involved Supervisory Board with a committed former TIC entrepreneur and delegation from HC Partners, the day-to-day management of Sansidor is delegated to Finance Manager Dave van Zanten and Director Udo Waltman. Udo Waltman is an experienced “TIC” executive and known for acquiring and integrating companies. In addition, Udo is involved in a number of substantive themes at a policy/national level. Udo can be contacted via the general data for more information or in-depth or can be contacted directly via uw@sansidor.nl (LinkedIn profile: <https://www.linkedin.com/in/udawaltman>)

Deal team

This already 5th acquisition of 2022 has been made possible with the support of:

- Financial due diligence: FTI Bold www.boldcm.eu
- Legal due diligence: JB Law www.jblaw.nl
- Tax due diligence: Van Loman www.vanloman.com
- Notary: Schut van de Ven www.schutvanden.nl
- Advisor KSN Marktlink www.marktlink.com/nl